



Green Mountain Care Board
89 Main Street, Third Floor,
City Center Montpelier, Vermont 05620

April 21, 2016

Dear Members of the Green Mountain Care Board:

I would like to voice my strong support for granting a Certificate of Need to the proposed Green Mountain Surgery Center. I am writing as founder and CEO of Flex-a-Seal, Inc., a mechanical seal manufacturer located in Essex Junction. I founded the company in Ormond Beach, Florida in 1983, but quickly made the decision to move the company to Vermont because it is a place I love and where my family has history. Today, our manufacturing plant in Essex is 27,000 square feet and employing approximately 100 people. As a business owner and long-time Vermont resident, I believe the Green Mountain Surgery Center would have a positive impact on our employees, their families and the community.

Based on my conversations with the applicant's team and my own research, I understand that an ambulatory surgery center would generate significant savings for Flex-a-Seal and its employees who live throughout the counties of Chittenden, Franklin, Grand Isle, and Lamoille. Beyond the savings, the outpatient surgery center would provide a high-quality, safe, and convenient alternative to the hospital for basic procedures such as preventative cancer screenings and minor operations.

My company has always been committed to providing the best health care plans possible for our employees. There are a variety of costs associated with running a business, and it is normal to see costs fluctuate. However, in the past several years the cost of health care has increased at a concerning rate. It is vitally important to the economic fabric of the state that we find ways to lower health care costs and improve our health care system. I believe an ambulatory surgery center is a significant step in the right direction: a high-quality, low-cost alternative. It's good for my employees and good for my business.



I fully support the Green Mountain Surgery Center and urge the Board approve the application so they can move forward with the exciting project.

Sincerely,

A handwritten signature in blue ink, appearing to read "HMS", is written over the word "Sincerely,".

Henry M. Slauson, III
Founder & CEO, Flex-a-Seal, Inc.